

			Q4 2020				FY 2020				FY 2021			
			Consensus	Min	Max	# estimates	Consensus	Min	Max	# estimates	Consensus	Min	Max	# estimates
USA	USA Net sales	in millions of €	€ 10.883	€ 10.301	€ 11.491	18	€ 44.908	€ 44.347	€ 45.537	18	€ 41.109	€ 38.724	€ 45.234	18
	USA Net sales	in millions of \$	\$12.909	\$12.293	\$13.703	16	\$51.113	\$50.556	\$51.917	16	\$49.404	\$47.301	\$53.783	15
	USA Comparable sales growth excluding gasoline	in %	9,7%	7,0%	14,1%	18	14,0%	12,5%	15,2%	18	-4,6%	-10,0%	2,0%	18
	USA Underlying operating income	in millions of €	€ 443	€ 334	€ 495	18	€ 2.470	€ 2.358	€ 2.533	18	€ 1.798	€ 1.520	€ 1.997	18
	USA Underlying operating income	in millions of \$	\$525	\$397	\$589	12	\$2.793	\$2.663	\$2.870	12	\$2.131	\$1.837	\$2.301	12
	USA Underlying operating margin	in %	4,1%	3,0%	4,5%	18	5,5%	5,2%	5,7%	18	4,4%	3,9%	4,8%	18
Europe	Europe Net sales	in millions of €	€ 7.692	€ 7.366	€ 8.120	18	€ 28.763	€ 28.366	€ 29.211	18	€ 28.362	€ 26.987	€ 29.677	18
	Europe Comparable sales growth	in %	7,4%	4,7%	10,0%	18	8,6%	7,9%	9,2%	18	-1,4%	-6,2%	3,7%	18
	Europe Underlying operating income	in millions of €	€ 366	€ 334	€ 394	18	€ 1.271	€ 1.241	€ 1.301	18	€ 1.246	€ 1.149	€ 1.368	18
	Europe Underlying operating margin	in %	4,8%	4,5%	5,0%	18	4,4%	4,4%	4,5%	18	4,4%	4,0%	4,6%	18
Global Support Office	Underlying operating loss (including insurance)	in millions of €	€ 38	€ 28	€ 48	18	€ 184	€ 156	€ 195	18	€ 148	€ 80	€ 183	18
Total Ahold Delhaize	Total Net sales	in millions of €	€ 18.585	€ 17.697	€ 19.484	18	€ 73.661	€ 72.834	€ 74.621	18	€ 69.452	€ 66.291	€ 74.899	18
	Total Operating income	in millions of €	€ 461	(€ 77)	€ 850	16	€ 2.694	€ 2.098	€ 3.025	16	€ 2.825	€ 2.403	€ 3.051	14
	Total Underlying operating income	in millions of €	€ 771	€ 659	€ 850	18	€ 3.555	€ 3.443	€ 3.633	18	€ 2.896	€ 2.540	€ 3.143	18
	Total Underlying operating margin	in %	4,1%	3,5%	4,6%	18	4,8%	4,7%	5,0%	18	4,2%	3,8%	4,4%	18
	Net financial expenses	in millions of €	€ 134	€ 112	€ 190	18	€ 506	€ 459	€ 564	18	€ 472	€ 125	€ 562	18
	Income taxes	in millions of €	€ 97	(€ 50)	€ 264	17	€ 527	€ 311	€ 736	18	€ 512	€ 418	€ 713	18
	Underlying income from continuing operations	in millions of €	€ 539	€ 458	€ 731	18	€ 2.429	€ 2.324	€ 2.708	18	€ 1.940	€ 1.586	€ 2.376	18
	Net income	in millions of €	€ 298	(€ 168)	€ 545	16	€ 1.718	€ 1.238	€ 1.980	16	€ 1.893	€ 1.586	€ 2.376	16
	Underlying Basic EPS from continuing operations	in €	€ 0,49	€ 0,43	€ 0,62	12	€ 2,27	€ 2,17	€ 2,57	13	€ 1,89	€ 1,55	€ 2,35	14
	Underlying Diluted EPS from continuing operations	in €	€ 0,50	€ 0,43	€ 0,62	16	€ 2,26	€ 2,14	€ 2,56	16	€ 1,86	€ 1,55	€ 2,34	16
	Dividend per common share	in €					€ 0,94	€ 0,78	€ 1,20	17	€ 0,88	€ 0,69	€ 1,20	16
	€/€ exchange rate		€ 1,19	€ 1,17	€ 1,19	15	€ 1,14	€ 1,12	€ 1,19	16	€ 1,20	€ 1,12	€ 1,25	16
	Capex						€ 2.421	€ 2.218	€ 2.525	15	€ 2.188	€ 2.045	€ 2.591	17
	Free cash flow	in millions of €					€ 1.887	€ 1.424	€ 2.415	17	€ 1.632	€ 919	€ 2.211	16

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